

**Community Trade Mark Registration  
No 1224831 OSHO in Classes 41 & 42  
in the name of Osho International  
Foundation ("OIF") and Application  
for Invalidity No 5063 thereto by  
Osho Lotus Commune e.V. ("Osho Lotus")**

**Witness Statement**

I, Ursula Hoess, also known as Vatayana, of Hauptstr. 40, 7777 Waldenbuch, Germany, say as follows.


1. I am Coordinator of Osho Global Connections ("Osho Global"), part of Osho International Foundation, Switzerland ("OIF"). I have been working at Osho Global for about 20 years. I am competent and authorized to make this statement on behalf of OIF and Osho Global and the statements made herein are from my own knowledge and recollection or from the records of OIF and Osho Global to which I have full access in relation to this matter. I believe all the statements made herein to be true and where I have made a statement from another source, I have identified that source and believe the statement to be true.
2. Prior to joining Osho Global in my current capacity I was the manager/operator of two meditation centers in Germany, both of which were trading under the name RAJNEESH initially and then OSHO when the rebranding took place in 1989. I received permission to open these centers under the name RAJNEESH directly from Rajneesh Foundation International in Oregon (1983), and later RAJNEESH was replaced with OSHO when requested to do so when the rebrand took place.
3. I am currently responsible for managing relations with all OSHO Meditation Centers, trainings of center leaders and meditation trainings, issuing center names and certificates, maintaining the list of centers and the trade mark licenses to OSHO centers.
4. I maintain the Osho Global web section on [www.osho.com/globalconnections](http://www.osho.com/globalconnections) which includes the "Orientation Information for Centers" and an updated list of all OSHO Centers around the world.
5. I am one of the 6 trainers of the OSHO Meditation Training which focuses on all OSHO Active Meditations, a special group of meditations developed by Osho.
6. Osho Global organizes worldwide events for these OSHO meditations. For example Osho Global suggests doing the OSHO Dynamic Meditation for 7 or 21 days. We organize these worldwide events in which OSHO centers participate with their center program.
7. I am regularly on the road visiting OSHO centers around the world, facilitating OSHO Meditation Trainings and helping centers to operate with the best quality of program offerings.
8. I ensure that center programs and center websites have the correct presentation and branding of OSHO meditation programs.
9. I overview all applications from people from around the world who wish to open OSHO-branded centers and take care of certification and licensing.
10. I am in regular close contact with all licensed centers via phone, personal visits, emails and Osho Global responds to any issue a center may have.

11. Two to three times a year Osho Global does a mailing via post or email updating OSHO Centers about the expansion of our work with centers, including our Osho Meditation offerings which now happen almost monthly.
12. In addition, every 12-18 month a questionnaire is mailed out to the centers about their meditation offerings, address updates and any new programs. This is done to ensure that centers are offering services that meet the requirements set out by OIF in the Center Guidelines which form a part of our center licensing agreement.
13. Osho Global provides centers with all necessary new updates, from the Osho International Meditation Resort ("OIMR") in Pune, India and provides necessary material like video's, images, meditation descriptions, meditation CD's etc.
14. Osho Global organizes center meetings by country or languages to help sharing and learning amongst the centers.
15. Osho Global regularly arranges or sponsors conferences and presentation events relating to meditation, including educational events relating to meditation.
16. In terms of the meditation trainings Osho Global works closely with the OSHO Multiversity which provides additional trainings and courses in Osho meditations, Osho meditative therapies and other activities which are also offered in Osho centers.
17. Most co-ordinators or representatives of OSHO centers visit the OIMR on a regular yearly base to refresh their personal meditation experience and to learn new OSHO meditations, meditative therapies etc. which they then offer in their local centers.
18. As far as the OSHO trade mark is concerned, I send out licenses and Letters of Understanding to parties that have approached OIF for a license to use OSHO in relation to meditation services and related goods. When deciding whether or not to grant a license to the use of the OSHO brand we are careful to ensure that the party seeking our consent to make use of the OSHO trade mark understands its obligations to adhere to the guidelines created by Osho (formerly called Bhagwan Rajneesh) and OIF relating to the correct usage of OSHO.
19. The policing of the trade mark use is ongoing and, amongst other activities, includes regular visits by myself to the OSHO-branded centers in the EU and throughout the world.
20. On behalf of Osho Global I also arrange center meetings, trainings and visits to centers as well as regular communication in terms of updates and questionnaires with all centers. A fundamental main part of this training is that they perform and experience all meditations offered at the OIMR.
21. I also made visits to Osho Uta Institute in Cologne including visits on April 3, 1998 and August 13/14, 2005. I clearly recall that on some occasions, the owner of Osho Lotus, Robert Doetsch, was present at center meetings of German centers during my visits. We have known each other for many years as he was previously working for OIF and visited our office in Pune regularly one or two times a year. He often got upset and displayed what for me was irrational behavior at these meetings. An example of such behavior that is still very clear in my mind relates to an incident in last year's center meeting where I was invited to attend by the center hosting this meeting, OSHO Center für Meditation und Natüliche Geburt. At that meeting, Robert Doetsch accused me several times of being there as a spy on behalf of OIF. He asked the other center leaders, all of whom I know personally, to vote against my being in that meeting in my function as co-ordinator of OSHO Global, and he also said that he would stay in the meeting only if I participated as a "private" person. He had brought along with him documents which he explained were to be used in a legal dispute instigated by him against the OSHO trade mark of OIF for Europe, offering to provide more information if anybody requested this. I recall that he explained how

much this European action would cost and he asked for financial support for that case from the people/center leaders. At the end of the meeting, he suggested to the team not to invite me to the next center meeting in August 2011, if I intended attending in a "Supervising Function" on behalf of OIF.

22. Robert Doetsch's intentions at this meeting were confirmed by an email I received from him seeking support and help in the funding of the CTM proceedings. A copy of this email is attached at Exhibit UH 1 together with an English translation.
23. OSHO Center für Meditation und Natürliche Geburt is a licensee of OIF and makes proper use of the trade mark on its literature. For example, I attach at Exhibit UH 1 a copy of the German language version of this brochure. This shows use of the trade mark OSHO and the ® symbol.
24. I can confirm that a full list of all the licensees authorised to use the OSHO mark in relation to meditation services are listed on OIF's website.
25. At Osho Global, I keep records of all the trade mark licenses which are currently active, and those that have expired. A list of all the currently active trade mark licensees in the EU are attached hereto at Exhibit UH 2.
26. In addition to the foregoing I help to organize and to support world wide OSHO Events and Festivals to ensure the proper use of OIF trade marks and to ensure that all meditation activities being provided by our licensees meet with our high standard in presenting the OSHO brand including OSHO Active Meditations.

AND I MAKE THIS STATEMENT BELIEVING ALL THE FACTS TO BE TRUE.

  
Ursula Hoess  
Date: 21/5/11